

# 2006-2007 PERFORMANCE PLAN – PORTFOLIO MANAGER, ALTERNATIVE INVESTMENTS (Greenwood)

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## Quantitative Performance Measures

Weight	Factor	Performance Measure	Incentive Schedule
55%	AIM Program Performance vs. AIM Benchmark	Total AIM portfolio investment performance vs. Venture Economics young fund median return benchmark for measured time period.  Identifiers: N/A – performance and benchmark compiled quarterly by Wilshire	Median = 0 Median +150 = 1 Median +250 = 1.5
20%	New top quartile Partnerships, Co-Investment, Direct, or Strategic Relationships	Source, evaluate and recommend action to AIM SIO (e.g., pursue due diligence, decline, or consummate) on new top quartile partnerships, co-investments, secondary, direct, or strategic investments.	None completed = 0.0 Four completed = 1.0 Six completed = 1.5
75%	<b>Subtotal</b>	<b>Quantitative Measures</b>	

## Qualitative Performance Measures

Weight	Factor	Performance Measure	Incentive Schedule
15%	Leadership	Demonstrate leadership within CalPERS and in the external investment community. Dimensions include leadership: <ul style="list-style-type: none"> <li>• Within Investment Group</li> <li>• Trustees</li> <li>• CalPERS</li> <li>• External Investment Community</li> </ul>	From Schedule
10%	AIM Priorities	Implementation of AIM strategic review approved recommendations.	From Schedule
25%	<b>Subtotal</b>	<b>Qualitative Measures</b>	
100%	<b>Total</b>	<b>Quantitative and Qualitative Measures</b>	

Supervisor's Approval: Original signed by Russell Read

Date: August 1, 2006